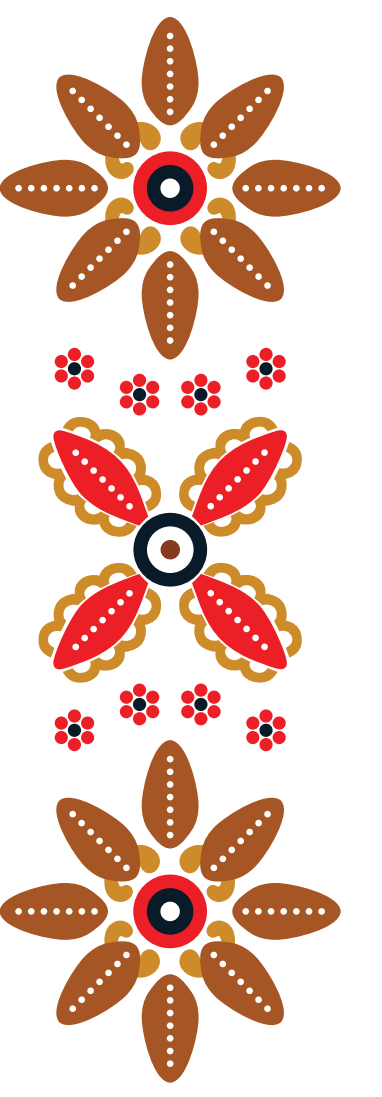




TPSA | CANADA-INDONESIA TRADE AND
PRIVATE SECTOR ASSISTANCE PROJECT



SUCCESS STORY

Strengthening Skills and Knowledge to Expand International Trade Cooperation

HIGHLIGHTS

- Trade negotiation simulation training built the confidence of staff in preparation for real-world negotiations.
- An advanced study tour to Geneva on trade in services strengthened negotiation skills, helping to boost opportunities for services exports.
- Internships in Canada on services trade enhanced understanding of the important role that services trade plays and on the benefits of openness to services to improve the competitiveness of the Indonesian economy.
- The 10th and 11th WTO Ministerial Conferences provided real-world training opportunities for select TPSA participants.
- Training on negotiating free trade agreements for government and private sector participants built their capacity to support Indonesia's ambitious agenda of trade talks.
- Private sector participants increased their capacity to provide input before, during, and after FTA negotiations through training and guideline reports.
- Training on the implementation of trade facilitation agreements under WTO and FTAs supported Indonesia's new responsibilities under the Bali Agreement on Trade Facilitation.
- Training on investment facilitation increased ministry capacity to support the renegotiation of bilateral investment treaties.

THE OUTCOME

The skills and knowledge of the staff of the Directorate General of International Trade Cooperation has been increased via several demand-driven learning opportunities. This enhanced capacity is being applied to support the simultaneous negotiation of more than 20 international trade agreements.

“The training gave me knowledge about the negotiation process, how to prepare for negotiation, and negotiation techniques. All this will help me to better gather and arrange the data and materials for our negotiators.”

—Workshop Participant

Canada

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